

**WEBINAR
ON
CAREER ENHANCEMENT AND NEW OPPORTUNITIES POST-LOCKDOWN**

MAHARAJA AGRASEN INSTITUTE OF TECHNOLOGY
(Approved by AICTE & Affiliated to GGSIP University)
Department of Management

CAREER ENHANCEMENT & NEW OPPORTUNITIES POST-LOCKDOWN
*WHAT will help you to get or retain a job after Covid-19?
Need an answer ?*

Join Webinar on ZOOM
Monday, May 25th, 11 AM -12 PM

Zoom Id : 754 517 37156
Password : 12345

MR ROHIT VORA
CEO
C S MANAGEMENT
CONSULTANTS

What Speaker will talk about

First Theme Challenges after COVID-19	Second Theme Skill upgradation to fight the Challenges	Third Theme Novel Ideas to become Self-reliant
--	---	---

Coordinators : Mr Vivek Kuchhal Dr Anju Bharti Mr Rajiv Jain

© 2020 Department of Management, MAIT - All Rights Reserved

Organiser: Department of Management, Maharaja Agrasen Institute of Technology

Date: May 25, 2020

Timings: 11:00AM

Venue: Zoom Meeting

Faculty Coordinators: VivekKuchhal, Dr Anju Bharti and Rajiv Jain

The webinar started at 11:00 a.m. with a welcome speech by Mr. VivekKuchhal.

Mr. Rohit Vora is the CEO of CS Management Consultants. He is an alumnus of FMS. He started his career in sales and marketing but from past 16 years he is working as a management consultant for his own company. He has a passion in giving counselling to the students for their career.

He shared the agenda of the webinar and briefed that it is divided in four parts.

Mr. Rohit Vora's first agenda was to talk about the **Challenges after Covid-19**. Some of the key challenges he spoke about are given below.

First key challenge he talked about is seeking/retaining employment. Students who are in need of job have becoming stressed due to fall of economy and the students who are already placed have to retain their job at this crucial time.

Second challenge is Health- physical and mental. He advised students to be physically fit which automatically leads to mental fitness to overcome this challenge. He emphasized mainly on balance between physical-mental fitness.

Third challenge is adapting to the greatest workplace transformation of our lifetimes. Whatever change is going on, one should try to innovate his/her work according to the change. He motivated to be more innovative and creative in these times.

Next Agenda he talked about was **Novel ideas to become self- reliant**. He told about seven main ideas for becoming self - reliant.

- 1) In the idea no. 1, he encouraged to be brilliant on basics like typing speed, knowledge of advance excel, video making etc. You have to be strong with your roots by practicing more and more.
- 2) He told to be success oriented all times. He meant to say with this is to begin each day, task, or project with a clear vision of your desired direction and destination.
- 3) The next idea was about having Passion. He told that there is no fees for possession of skills. He gave the example of Sachin Tendulkar who is the best cricketer and achieved many things at this age because he is having passion about his profession.
- 4) In this idea on Attitude, Mr. Rohit Vora gave the example of Arjuna from Mahabharat. Lord Krishna told Arjuna that always be lenient to others even if you become the most famous man. Never lower your value by showing attitude.
- 5) Fifth idea is to always think and act like an entrepreneur like you are the owner of the company. Always work hard and bring profits to the company so that company is afraid to lose an employee like you.
- 6) According to Mr. Rohit Vora managing your emotions in a positive way to overcome challenges and defuse conflicts and thus to have a higher EQ.
- 7) This was the last idea he gave to be self-reliant was to raise your Digital Quotient. He advised the students to be aware about digital skills required in the job market today, because this is going to be a main factor of new job opportunities in the economy.

Third Agenda of Mr. Rohit Vora was to talk about **Functional and Sector Opportunities**.

In Functional Opportunities he informed about the Business Functions in post covid era which would be in demand. He emphasized to enhance the skills like Digital Marketing, Data Analytics, content writing etc. These skills can increase more job opportunities for students in post covid times.

In Sector Opportunities he talked about the sectors in which jobs opportunities will increase. He gave the example of Netflix that even in lockdown period it is working at a fast pace of growth. So, these are some sectors in which job opportunities are always there and in future will increase only. He gave examples of industries, like FMCG, Entertainment, Supply Chain Management etc.

The last Agenda of the day was to have a **Q & A Session** with students.

Mr. Rohit Vora asked students to ask for Questions, if they had any. There were about six questions asked by different students on various career and job requirement related issues. These questions were satisfactorily answered by Mr Vora.

At last, he motivated all the students by wishing them all the best in their future careers. He also made an offer for free consulting on a one on one basis by taking prior appointment.

The session was concluded by a vote of thanks by Dr. Anju Bharti. A total of over 60 participants attended the session and the session lasted for about 1 hour 45 minutes. It was an interesting and informative session that helped many students get a direction in their career planning. It also guided and encouraged them towards preparing for the future job opportunities.

Some of the remarkable screenshots of the Webinar from Zoom are given below.

m Meeting

Recording...

Novel ideas to become self-reliant

Your **Attitude** is like your price tag,
it shows how valuable you are.

Participants (58)

Find a participant

- Vivek Kuchhal (M6)
- Rohit (Host)
- 4B SHUBHAM SHARMA 121148...
- Aditi Goel 00614803918 (sec A)
- aditya jain 041 2b
- Ankit Jindal 4A 01614803918
- Ankita 028 2A
- Anshae Lamba/ 00514803919/ ...
- Ashis Mukherji
- Bhawni 0121A
- Deepali dhal 0041 (2 - A)
- Deepank Vora
- Dr Sukhvinder Singh
- Dr. Anju bharti

Go to Settings to activate Windows.
Invite Mute Me

Stop Video Participants Chat Share Screen Pause/Stop Recording Reactions Leave

m Meeting

Recording...

Sector Opportunities

- E-Commerce Market Places
- Entertainment & Gaming
- Supply Chain & Logistics
- Video Conferencing & Streaming
- Pharmaceutical
- FMCG
- Digital Marketing Services

Career Salsahar

Participants (60)

Find a participant

- Rohit (Host)
- Redmi
- 4B SHUBHAM SHARMA 121148...
- Aditi Goel 00614803918 (sec A)
- aditya jain 041 2b
- Aman Prateek Mehra 01114803...
- Ankit Jindal 4A 01614803918
- Ankita 028 2A
- Anshae Lamba/ 00514803919/ ...
- Ashis Mukherji
- Bhawni 0121A
- Deepali dhal 0041 (2 MBA - A)
- Deepank Vora
- Dr Sukhvinder Singh

Go to Settings to activate Windows.
Invite Mute Me