



Maharaja Agrasen Institute of Technology

Department of Management

Dossier

on

Two Days Management Development Program

on

“Executive Leadership Competencies: Be a Leader Who Matters”
(September 22-23, 2023)

MAHARAJA AGRASEN INSTITUTE OF TECHNOLOGY
Department of Management

MANAGEMENT DEVELOPMENT PROGRAM

**EXECUTIVE LEADERSHIP COMPETENCIES:
BE A LEADER WHO MATTERS**

SEPTEMBER 22-23, 2023

DR. NAND KISHORE GARG
Advisor & Founder Chairman, MATES

BRIG. (DR.) SUNIL KUMAR MOUDGIL (RETD.)
Resource Person

SHRI VINEET KUMAR LOHIA
Chairman, MATES

Prof. (Dr) Neelam Sharma
(Director, MAIT)

Prof. (Dr) S.S. Deswal
(Dean, MAIT)

Prof. (Dr) Amit Gupta
(Convener & Head)
Dept. of Management, MAIT

Coordinators Dr. Nitin Walia Ms. Neha Sharma Mr. Nishant Gaur

Co-coordinators Dr. Sanjeev Kumar Dr. Anoop Kumar Gupta Dr. Sukhvinder Singh

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Event Incharge:

**Convener: Prof. (Dr.) Amit Gupta, HOD, Department of Management,
MAIT**

Coordinators: Dr. Nitin Walia, Ms. Neha Sharma and Mr. Nishant Gaur

Co-Coordinator: Dr. Sanjeev Kumar, Dr. Anoop Kumar Gupta and
Dr. Sukhvinder Singh

FORM A

Proposal:

Name of the event: MDP entitled “Executive Leadership Competencies: Be a Leader Who Matters”

Date: September 22-23, 2023

Time: 10:00AM – 05:00 PM

Venue: Room No. 724, Block 7

Organized By: Department of Management (MAIT)

Motivational Objective of the Activity:

MDP on “Executive Leadership Competencies: Be a Leader Who Matters” is expertly calibrated to set participants up for success by enhancing their leadership skills needed to compete in the challenging business environment. The program focuses on enabling participants to gain experience in developing emotional intelligence, building and leading teams, practicing strategies for countering common team pitfalls and increasing their team’s collective intelligence. This MDP aims at cultivating a dynamic leadership style among professionals by learning to lead yourself, excel in stakeholder engagement, boost team performance and increase agility and responsiveness to change.

Program outline of the FDP is as under:

Particulars	Resource Person	Timings	Date & Day
Team Building Skills	Brig. (Dr.) Sunil Kumar Moudgil (Retd.), International Master Trainer and Leadership Coach	10:50 am to 12:15 pm	September 22, 2023
Motivation and Leadership Strategies		12:15 pm to 1:45 pm	
Business Acumen and Business Ethics		2:30 pm to 4:00 pm	
Strategic Planning & Execution		10:00 am to 11:00 am	September 23, 2023
Negotiating with key Stakeholders		11:20 am to 12:15 pm	
Emotional Intelligence		12:15 pm to 1:45 pm	
Problem Solving & Decision-Making Skills		2:30 pm to 4:00 pm	

Form B

Part 1

Aim of the event:

Broad aims of the MDP are:

- Develop comprehensive understanding on dynamic leadership styles to increase agility and responsiveness to change.
- Enhance your general management skills by gaining in-depth perspectives on functional areas, strategic thinking and business leadership skills
- Deepen your leadership capabilities through experiential modules on strategic planning and execution with efficient problem-solving skills.
- Apply the learnings to your workplace through a comprehensive action plan and enhanced competencies.
- Transition to a senior management role in your organisation or in an entrepreneurial venture.

Part 2

Abstract:

Two days Management Development Program on the theme “Executive Leadership Competencies: Be a Leader Who Matters” from September 22-23, 2023 has been organized by Department of Management, Maharaja Agrasen Institute of Technology, affiliated with Guru Gobind Singh Indraprastha University, Delhi. The MDP was organized under the Chief Patronage of Dr. Nand Kishore Garg, Hon’ble Founder & Chief Advisor, MATES and Patronage of Prof. (Dr.) Neelam Sharma, Director MAIT & Prof. (Dr.) S.S. Deswal, Dean MAIT. The convener of the MDP was Prof. (Dr.) Amit Gupta, Head, Department of Management and the program was well coordinated by Dr. Nitin Walia, Ms. Neha Sharma, Mr. Nishant Gaur, Dr. Sanjeev Kumar, Dr. Anoop Gupta and Dr. Sukhvinder Singh. The resource person for the two days Management Development Program was Brig. (Dr.) Sunil Kumar Moudgil (Retd.), International Master Trainer and Leadership Coach. Two days Management Development Program covered various aspects of managerial skills like team building skills, motivation and leadership strategies, business acumen and business ethics, strategic planning and execution, negotiating with key stakeholders, emotional intelligence, problem solving and decision-making skills.

Part 3

Conclusion

The sessions in MDP are essentially interactive, and participants are encouraged to question assumptions, identify opportunities, solve complex problems and in the process, build sustainable competitive advantage.

In conclusion, the MDP ended with a valedictory session and distribution of certificates to the registered participants. The session received overwhelming feedback from the participants. Participants shared that they got an in-depth understanding about concept with the practical approach to it.

Part 4

Snapshots



Part 5

List of Participants

S.No.	Name	Designation	Company Name
1	Anish Garg	GM	Delhi Transco Ltd
2	Mayank Bhatt	Analyst	S&p global
3	Sourabh Sharma	Consultant	Global Logic
4	Vakul Garg	Sr Member Technical Staff	NXP Semiconductor
5	Deepak Minhas	Analyst	WNS Global Services
6	Shruti Singh	Cluster Manager	804-805, Tower B, Gobal Business Park
7	Shubham Vasan	Sales Manager	Reliance
8	Rakesh Kumar	Sales Manager	Reliance
9	Neeraj Kumar	Sr. Manager	ICICI Lombard General Insurance Co. Ltd.
10	Sandeep Hastu	Sr. Manager	ICICI Lombard General insurance
11	Pavan Kumar	Relationship Manager	ICICI Lombard General Insurance
12	Raghvendra Singh	Senior Manager	ICICI LOMBARD GIC Ltd
13	Dilip Kumar	Unit Sales Manager	ICICI LOMBARD GIC Ltd
14	Harsh Bansal	MT	ICICI LOMBARD GIC Ltd
15	Subhajit Routray	USM	ICICI LOMBARD
16	Abhishek Saxena	Unit Sales Manager	ICICI LOMBARD
17	Anand Goel	HR	Genpact
18	Arpit Jain	Self employed	Plj enterprises
19	Abhishek Sehrawat	Market Research Specialist	Gartner
20	Rajesh Bansal	MD, CEO	Midas FInserve Pvt Ltd

